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Southern Basketball Association

2018 Annual Report

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1. Presidents Report



It is with great pleasure that I deliver my first full year annual report as President of the Southern Basketball Association (SBA). To be elected as President has been an honor.

2018 was a transitional year with 6 new board members elected. The SBA's foundations have been strengthened with increased involvement, and in some instances renewed involvement, of member clubs and life members. Junior and Senior participation at all levels is growing. The SBA's core foundations will continue to strengthen into the future.

The board set a new vision and mission this year and continues to focus on delivering that mission, *'to be a recognised and respected sporting association that is the destination of choice for basketball in our region'*. The board believes by adhering to our values and working on our five pillars, we are on the right path to fulfilling this mission.

The board this year embraced a new motto, *'Our Future Together'*. As the board believe that the SBA must deliver for all not just a few.

One of the most rewarding aspects in delivering such an immense program is creating the opportunity for anyone to play. We have delivered over 11,200 scheduled basketball games annually. Over 3,500

juniors and 1,700 seniors registered to play in 2018 - exceeding 5,200 participants in total.

We are proud that our female to male participation rate is one of the highest in any sport in our region. We continue to provide support to aged and disability groups to enable their participation in basketball.

We are fortunate at the SBA to have such a hard working executive team. I would like to acknowledge their contribution in 2018, led by Chief Executive Officer (CEO), Craig Weir, and supported by our two new Head Coaches, Nathan Crosswell and Simon Giovannoni. In Customer Relations, the hard working team of Vicki Barlow, Sophie Smirniotis and Louise Graham just get it done. Whilst in the background Margaret Bell keeps our finances in order. Marg Gorman as Referee Supervisor looked after the referees. As we know no game starts without a referee. Without the commitment of this executive team, a successful year as we had in 2018 would not be possible.

On behalf of the SBA board I'd like to thank and acknowledge our ongoing close working relationship with Basketball Victoria and the support of our corporate partners.

I personally would like to thank my fellow Board members who make this role so enjoyable. We banter, we discuss, we make decisions but most importantly we walk out as one with only the best interests of the SBA in mind. We are a team.

To Jenny and Corey who have elected to stand down at this AGM, a special thank you for your significant contributions. We wish you both well in the future.

I look forward to another exciting year in 2019.

Peter Ryan

SBA President

2. CEO's Report



In January 2018, I was appointed by the SBA Board as Interim CEO whilst an extensive recruitment search was undertaken to find a permanent CEO. In May 2018 I was informed that I had been successful in my application for the permanent position and I was formally appointed as CEO of the Southern Basketball Association in May 2018.

It has been a year of significant change which has presented plenty of challenge and opportunity. With the support of our Board we continue to be guided by our strategic plan which focuses on five pillars;

1. **People & Culture**
2. **Governance**
3. **Participation & Pathways**
4. **Communication & Engagement**
5. **Facilities & Infrastructure.**

2018 Focus & Achievements

1. People & Culture

Delivering a best practice operational structure became a key focus in 2018. A comprehensive operational review was undertaken and a new structure implemented. Some tough decisions were required, however they were made in the best interest of the Association.

As a result of the review I was pleased to appoint **Simon Giovannoni** to the position of Head Coach of Women's and Girls Basketball and **Nathan Crosswell** to

the position of Head Coach of Men's and Boys' basketball.

Throughout the year we also focused on strengthening and building our internal capability with several changes to our operational administrative team lead by Vicki Barlow. We also appointed a new Finance Manager Margaret Bell who has worked hard to get on top of our finances. Strengthening and building our internal capability will remain a critical focus into the future.

2. Governance

With the support of the Board we have developed several new policies and procedures predominately to ensure our compliance with legal requirements but to also ensure a clearer and unambiguous understanding of particular functions of the Association i.e. the appointment of representative coaches and assistant coaches, team managers and team officials to our representative program.

Work on an internal finance and audit system started in 2018 and will be finalised in early 2019.

We have cleaned up our Working With Children Check database and will look to further enforce these legislative requirements with the support of our Member Clubs and entity teams in 2019.

I am pleased that the Board has dedicated one of the first items of each Board meeting to Child Safety. Every child and parent should feel comfortable in the knowledge that I and the SBA take child safety seriously and will continue to look for opportunities to strengthen in this area.

3. Participation & Pathways

In late 2018 I was notified that Basketball Australia intended withdrawing its support for the SEABL competition. This was obviously a significant development for Basketball and the SBA. Sabres has a proud history of participation in both Women's and Men's SEABL competitions. It was disappointing to see this competition come to a conclusion, with little fanfare or opportunity to celebrate its history and achievements.

Basketball Victoria moved quickly to replace the SEABL competition with the Elite League.

We were pleased to announce that the SBA was successful in its application as a foundation member of the new Elite League which will kick off in early 2019.

The Board By-Laws Sub-Committee undertook a review of the domestic bylaws and made some subtle changes to help improve the domestic competition. The Sub-Committee was supported by Member Clubs and other stakeholders. The by-laws always provide for much debate but we will continue to look at this through a single lens of what is best for the SBA.

We witnessed a record number of teams playing off in the summer and winter domestic finals campaigns in 2018 and increased participation across all segments.

In 2018 the SBA welcomed a new club, Aspendale Gardens joining our junior Domestic competition with 6 new teams. They played their first games in the Summer Season.

The SBA continued to provide access to the disabled and the elderly throughout 2018. We anticipate increased participation and have worked in the background to ensure the infrastructure will meet these specific needs.

Our representative teams performed well throughout the 2018 season. Our Women's BigV Youth League team winning back to back championships was an exciting achievement, and our U18.1 Boys team winning the Victorian Championship (VC) was a terrific result for the boys.

The highlight of our representative season was our U14.1 Sabres girls' team finishing runners up in the National Championship. It was such an exciting performance and a wonderful experience for the girls and Coaching staff and Team Officials.

4. Communication & Engagement

During 2018 we undertook an upgrade of our online capability with the release of a new Website. This platform provides for increased functionality and opportunity to provide information to our members and stakeholders. The website will further develop, along with our social media capability in 2019.

5. Facilities & Infrastructure

We undertook a review of the facilities in early 2018 and found several opportunities to improve the ventilation of the Tulip Street stadium. Those included the cleaning and maintenance of side wall vents (continuing), and the installation of fire and emergency approved screening on the wind-out windows above the stand. This has significantly increased the airflow.

A key part of improving airflow for player and officials comfort was the installation of large ceiling fans above each court, and the stand. It has been a tremendous success with players and officials reporting significant improvement in their comfort during the warmer months. (I do have to remind people that they are not air conditioners – airflow and perspiration cools the body, which is the purpose).

The new courts project continues to gather momentum and is on track. With assistance from Basketball Victoria the building plans for the development have been finalised with council and permit approval is scheduled for early 2019.

I would like to thank the SBA staff for all of their support throughout 2018; Simon, Nathan, Vicki, Sophie, Margaret, Lou, Marg and all of our referees and casual staff; a great job by all. Our Volunteers, the Presidents and Committee members of all the domestic clubs have also provided great support throughout the year to myself and all my team; THANK YOU

Lastly, the SBA Board made up of seven very capable volunteers; Peter, Scott, David, Paul, Jenny, Corey and Dean, thank you for your support in 2018.

Craig Weir

SBA CEO

3. Secretary's Report



Board Meetings Attendance

A quorum was present at all 2018 Board Meetings. Overall attendance was high.

Meetings were chaired by the President Peter Ryan. All Board Members actively participated in robust and challenging discussions, with a diversity of opinions expressed. All decisions were documented in minutes and conflict of interest noted.

Table 1: Board Attendance

2018 Board Meeting Attendance															
Board Member	Position	Sub-Committees	29/1	26/2	19/3	23/4	21/5	18/6	16/7	20/8	17/9	15/10	19/11	18/12	TOTAL
Peter Ryan	President	Finance & Audit	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	12
Craig Weir	CEO	By-Laws, people & Culture, Finance & Audit, Facilities & Infrastructure	✓	✓	X	X	✓	✓	✓	✓	✓	✓	X	✓	9
Scott Harvey	Vice President	By-laws	✓	✓	✓	✓	✓	✓	✓	✓	✓	X	✓	✓	11
Dean Cartwright	Treasurer	Finance & Audit	✓	✓	X	✓	X	✓	✓	✓	X	✓	✓	✓	9
David Hopkins	Secretary	Constitution, People & Culture	✓	✓	✓	✓	✓	✓	✓	X	✓	✓	✓	✓	11
Jenny Mouat	Vice Treasurer	Finance & Audit, Constitution	✓	✓	✓	✓	X	✓	✓	✓	✓	✓	✓	✓	11
Paul Dear	Director	Facilities & Infrastructure	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	12
Corey Simpson	Director	People & Culture	X	✓	✓	✓	✓	✓	✓	✓	X	✓	✓	✓	10

David Hopkins

SBA Secretary

4. Treasurers Report



The SBA financial result (\$67k loss) in FY18 is reflective of a year that involved many challenges and changes.

Revenue held steady at \$2.5m and remained fairly consistent across categories.

Costs however exceeded FY17 by \$140k, which reflected the changing nature of our business structure in FY18.

The increase in costs year on year is mainly a result of;

- Redundancies and employee pay outs - \$81.5k (Included in employee costs)
 - Includes three coaches and former CEO
- Legal Fees - \$28.7k (included in consulting and professional fees)
 - Includes costs associated with legal action taken against the SBA by two former board members
- Interim CEO costs - \$29k (included in consulting and professional fees)
- Increased cost of sales (including stock write downs) - \$32k
 - There was a high volume of stock over valued that required writing down to realisable value or writing off

The redundancy costs were the cost of a restructure and should provide enduring cost savings going forward. Although there was a cost envisioned with the redundancies these costs blew out substantially after the engagement of legal representatives by the former employees.

Cash flows from operations are understandably negative as a result of the financial loss and the underlying reasons provided above.

The SBA balance sheet remains in a healthy state albeit with lower net assets than the same time last year.

- Cash is in a strong position with the \$300k term deposit earmarked to form part of the \$1m in funding for the new courts the SBA has committed to.
- Fixed assets added this year include
 - Fans \$56k
 - Office equipment \$15k

It should be noted that there was a change in auditor from FY17 to FY18. Our previous auditor Bayside Business Accountants (BBA) informed us that after a change in ownership they would no longer be carrying on an auditing business. Two firms were asked for a proposal for our audit and Tudor & Co were duly appointed as the preferred option.

Dean Cartwright

SBA Treasurer

Appendix 1: Financial Reports

Southern Basketball Association Incorporated

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Financial Statements

For the Year Ended 31 August 2018

Southern Basketball Association Incorporated

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Southern Basketball Association Incorporated

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**Committee's Report
31 August 2018**

The committee members submit the financial report of the Association for the financial year ended 31 August 2018.

1. General information

Committee members

The names of committee members throughout the year and at the date of this report are:

Peter Ryan	
Jenny Mouat	
David Hopkins	
Dean Cartwright	
Scott Harvey	
Paul Dear	
Corey Simpson	Appointed 14 December 2017
Parveen Balish	Resigned 10 November 2017
Garry Hicks	Resigned 14 December 2017
Ian Leckie	Resigned 14 December 2017
Geoffrey Clarke	Resigned 14 December 2017
Matt Nunn	Resigned 14 December 2017

Principal activities

The principal activities of the Association during the financial year were:

Promoting the sport of Basketball and providing the members of the Association with facilities to encourage participation and competition within the sport.

Significant changes

No significant change in the nature of these activities occurred during the year.

2. Operating results and review of operations for the year

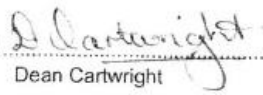
Operating result

The loss of the Association for the financial year after providing for income tax amounted to \$ (67,320) (2017 profit: \$ 72,684).

Signed in accordance with a resolution of the Members of the Committee:



Committee member:
Peter Ryan



Committee member:
Dean Cartwright

Dated 17-Jan-19

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Statement of Profit or Loss and Other Comprehensive Income
For the Year Ended 31 August 2018

		2018	2017
	Note	\$	\$
Sales revenue	4	188,057	201,575
Basketball and other revenue	4	2,067,062	2,053,132
Cost of sales		(152,149)	(120,961)
Employee benefits expense		(906,403)	(883,186)
Depreciation and amortisation expense		(63,093)	(67,812)
Competition Costs		(798,844)	(756,009)
Other expenses		(401,153)	(352,661)
Finance costs		(797)	(1,394)
Profit before income tax		(67,320)	72,684
Income tax expense		-	-
Profit from continuing operations		(67,320)	72,684
Other comprehensive income, net of income tax			
Total comprehensive income for the year		(67,320)	72,684

The accompanying notes form part of these financial statements.

Southern Basketball Association Incorporated

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Statement of Financial Position

31 August 2018

	Note	2018 \$	2017 \$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	6	436,708	576,753
Trade and other receivables	7	44,153	20,412
Inventories	8	73,295	78,328
Other assets	11	30,143	34,564
TOTAL CURRENT ASSETS		584,299	710,057
NON-CURRENT ASSETS			
Property, plant and equipment	9	447,613	424,531
Intangible assets	10	5,000	5,000
TOTAL NON-CURRENT ASSETS		452,613	429,531
TOTAL ASSETS		1,036,912	1,139,588
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	12	91,576	87,412
Borrowings	13	-	4,766
Employee benefits	15	32,431	51,340
Other financial liabilities	14	39,291	55,136
TOTAL CURRENT LIABILITIES		163,298	198,654
TOTAL LIABILITIES		163,298	198,654
NET ASSETS		873,614	940,934
EQUITY			
Reserves		85,167	85,167
Retained earnings		788,447	855,767
TOTAL EQUITY		873,614	940,934

The accompanying notes form part of these financial statements.

Statement of Changes in Equity

For the Year Ended 31 August 2018

2018

	Retained Earnings	Asset Realisation Reserve	Total
Note	\$	\$	\$
Balance at 1 September 2017	855,767	85,167	940,934
Profit / (loss) attributable to members	(67,320)	-	(67,320)
Balance at 31 August 2018	<u>788,447</u>	<u>85,167</u>	<u>873,614</u>

2017

	Retained Earnings	Asset Realisation Reserve	Total
Note	\$	\$	\$
Balance at 1 September 2016	783,083	85,167	868,250
Profit / (loss) attributable to members	72,684	-	72,684
Balance at 31 August 2017	<u>855,767</u>	<u>85,167</u>	<u>940,934</u>

The accompanying notes form part of these financial statements.

Southern Basketball Association Incorporated

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Statement of Cash Flows For the Year Ended 31 August 2018

	2018	2017
Note	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES:		
Receipts from customers	2,420,361	2,248,957
Payments to suppliers and employees	(2,476,638)	(2,142,862)
Interest received	7,964	5,750
Interest paid	-	(1,394)
Net cash provided by/(used in) operating activities	22 <u>(48,313)</u>	<u>110,451</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds from sale of plant and equipment	364	-
Purchase of property, plant and equipment	(87,330)	(40,596)
Net cash used by investing activities	<u>(86,966)</u>	<u>(40,596)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Repayment of borrowings	(4,766)	-
Net cash used by financing activities	<u>(4,766)</u>	<u>-</u>
Net increase/(decrease) in cash and cash equivalents held	(140,045)	69,855
Cash and cash equivalents at beginning of year	576,753	506,898
Cash and cash equivalents at end of financial year	6 <u>436,708</u>	<u>576,753</u>

The accompanying notes form part of these financial statements.

Southern Basketball Association Incorporated

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Notes to the Financial Statements

For the Year Ended 31 August 2018

The financial statements cover Southern Basketball Association Incorporated as an individual entity. Southern Basketball Association Incorporated is a not-for-profit Association incorporated in Victoria under the *Associations Incorporation Reform Act 2012* ('the Act').

The functional and presentation currency of Southern Basketball Association Incorporated is Australian dollars.

Comparatives are consistent with prior years, unless otherwise stated.

1 Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with the Australian Accounting Standards and the Act.

2 Summary of Significant Accounting Policies

(a) Income Tax

The Association is exempt from income tax under Division 50 of the *Income Tax Assessment Act 1997*.

(b) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership that are transferred to the Association are classified as finance leases.

Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Lease payments for operating leases, where substantially all of the risks and benefits remain with the lessor, are charged as expenses on a straight-line basis over the life of the lease term.

Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

(c) Revenue and other income

Revenue is recognised when the amount of the revenue can be measured reliably, it is probable that economic benefits associated with the transaction will flow to the Association and specific criteria relating to the type of revenue as noted below, has been satisfied.

Revenue is measured at the fair value of the consideration received or receivable and is presented net of returns, discounts and rebates.

All revenue is stated net of the amount of goods and services tax (GST).

Sale of goods

Revenue is recognised on transfer of goods to the customer as this is deemed to be the point in time when risks and rewards are transferred and there is no longer any ownership or effective control over the goods.

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Notes to the Financial Statements

For the Year Ended 31 August 2018

2 Summary of Significant Accounting Policies

(c) Revenue and other income

Interest revenue

Interest is recognised using the effective interest method.

Other income

Other income is recognised on an accruals basis when the Association is entitled to it.

(d) Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised as part of the cost of that asset.

All other borrowing costs are recognised as an expense in the period in which they are incurred.

(e) Goods and services tax (GST)

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payable are stated inclusive of GST.

The net amount of GST recoverable from, or payable to, the ATO is included as part of receivables or payables in the statement of financial position.

Cash flows in the statement of cash flows are included on a gross basis and the GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

(f) Inventories

Inventories are measured at the lower of cost and net realisable value. Cost of inventory is determined using the weighted average costs basis and is net of any rebates and discounts received. Net realisable value is estimated using the most reliable evidence available at the reporting date and inventory is written down through an obsolescence provision if necessary.

(g) Property, plant and equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment.

Where the cost model is used, the asset is carried at its cost less any accumulated depreciation and any impairment losses. Costs include purchase price, other directly attributable costs and the initial estimate of the costs of dismantling and restoring the asset, where applicable.

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Notes to the Financial Statements For the Year Ended 31 August 2018

2 Summary of Significant Accounting Policies

(g) Property, plant and equipment

Land and buildings

Land and buildings are measured using the cost model.

Plant and equipment

Plant and equipment are measured using the cost model.

Depreciation

Property, plant and equipment, excluding freehold land, is depreciated on a straight-line basis over the assets useful life to the Association, commencing when the asset is ready for use.

Leased assets and leasehold improvements are amortised over the shorter of either the unexpired period of the lease or their estimated useful life.

(h) Financial instruments

Financial instruments are recognised initially using trade date accounting, i.e. on the date that the Association becomes party to the contractual provisions of the instrument.

On initial recognition, all financial instruments are measured at fair value plus transaction costs (except for instruments measured at fair value through profit or loss where transaction costs are expensed as incurred).

Financial Assets

Financial assets are divided into the following categories which are described in detail below:

- loans and receivables;

Financial assets are assigned to the different categories on initial recognition, depending on the characteristics of the instrument and its purpose. A financial instrument's category is relevant to the way it is measured and whether any resulting income and expenses are recognised in profit or loss or in other comprehensive income.

All income and expenses relating to financial assets are recognised in the statement of profit or loss and other comprehensive income in the 'finance income' or 'finance costs' line item respectively.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise principally through the provision of goods and services to customers but also incorporate other types of contractual monetary assets.

After initial recognition these are measured at amortised cost using the effective interest method, less provision for impairment. Any change in their value is recognised in profit or loss.

The Association's trade and other receivables fall into this category of financial instruments.

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Notes to the Financial Statements For the Year Ended 31 August 2018

2 Summary of Significant Accounting Policies

(h) Financial instruments

Significant receivables are considered for impairment on an individual asset basis when they are past due at the reporting date or when objective evidence is received that a specific counterparty will default.

The amount of the impairment is the difference between the net carrying amount and the present value of the future expected cash flows associated with the impaired receivable.

In some circumstances, the Association renegotiates repayment terms with customers which may lead to changes in the timing of the payments, the Association does not necessarily consider the balance to be impaired, however assessment is made on a case-by-case basis.

Losses recognised in the prior period statement of profit or loss and other comprehensive income resulting from the impairment of debt securities are reversed through the statement of profit or loss and other comprehensive income, if the subsequent increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss.

Financial liabilities

Financial liabilities are classified as either financial liabilities 'at fair value through profit or loss' or other financial liabilities depending on the purpose for which the liability was acquired. Although the Association uses derivative financial instruments in economic hedges of currency and interest rate risk, it does not hedge account for these transactions.

The Association's financial liabilities include borrowings, trade and other payables (including finance lease liabilities), which are measured at amortised cost using the effective interest rate method.

Impairment of financial assets

At the end of the reporting period the Association assesses whether there is any objective evidence that a financial asset or group of financial assets is impaired.

Financial assets at amortised cost

If there is objective evidence that an impairment loss on financial assets carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial assets original effective interest rate.

Impairment on loans and receivables is reduced through the use of an allowance accounts, all other impairment losses on financial assets at amortised cost are taken directly to the asset.

Subsequent recoveries of amounts previously written off are credited against other expenses in profit or loss.

(i) Cash and cash equivalents

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

Southern Basketball Association Incorporated

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Notes to the Financial Statements

For the Year Ended 31 August 2018

2 Summary of Significant Accounting Policies

(j) Employee benefits

Provision is made for the Association's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be wholly settled within one year have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits expected to be settled more than one year after the end of the reporting period have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may satisfy vesting requirements. Cashflows are discounted using market yields on high quality corporate bond rates incorporating bonds rated AAA or AA by credit agencies, with terms to maturity that match the expected timing of cashflows. Changes in the measurement of the liability are recognised in profit or loss.

(k) New Accounting Standards and Interpretations

The AASB has issued new and amended Accounting Standards and Interpretations that have mandatory application dates for future reporting periods. The Association has decided not to early adopt these Standards.

3 Critical Accounting Estimates and Judgments

Management make estimates and judgements during the preparation of these financial statements regarding assumptions about current and future events affecting transactions and balances.

These estimates and judgements are based on the best information available at the time of preparing the financial statements, however as additional information is known then the actual results may differ from the estimates.

Southern Basketball Association Incorporated

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Notes to the Financial Statements For the Year Ended 31 August 2018

4 Revenue and Other Income

Revenue from continuing operations

	2018	2017
	\$	\$
Sales revenue		
- sale of goods	180,092	195,825
Finance income		
- Bank interest received	7,964	5,750
Other revenue		
- Basketball revenue	2,067,062	2,053,132
Total Revenue	2,255,118	2,254,707

5 Result for the Year

The result for the year was derived after charging / (crediting) the following items:

	2018	2017
	\$	\$
Finance Costs		
- Interest on obligations under finance leases	797	1,394
Total finance costs	797	1,394

The result for the year includes the following specific expenses:

	2018	2017
	\$	\$
Cost of sales	152,149	120,961
Other expenses:		
Employee benefits expense	906,403	883,186
Amortisation expense	63,093	67,812
Impairment of receivables:		
- Bad debts	9,797	1,241

Southern Basketball Association Incorporated

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Notes to the Financial Statements

For the Year Ended 31 August 2018

6 Cash and Cash Equivalents

	2018	2017
	\$	\$
Cash at bank and in hand	1,989	1,889
Short-term deposits	307,798	300,000
Other cash and cash equivalents	126,921	274,864
	<u>436,708</u>	<u>576,753</u>

7 Trade and Other Receivables

	2018	2017
	\$	\$
CURRENT		
Trade receivables	38,009	18,973
GST receivable	5,793	-
Other receivables	351	1,439
Total current trade and other receivables	<u>44,153</u>	<u>20,412</u>

The carrying value of trade receivables is considered a reasonable approximation of fair value due to the short-term nature of the balances.

The maximum exposure to credit risk at the reporting date is the fair value of each class of receivable in the financial statements.

8 Inventories

	2018	2017
	\$	\$
CURRENT		
At cost:		
Finished goods	73,295	78,328
	<u>73,295</u>	<u>78,328</u>

Southern Basketball Association Incorporated

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Notes to the Financial Statements
For the Year Ended 31 August 2018

9 Property, plant and equipment

	2018	2017
	\$	\$
PLANT AND EQUIPMENT		
Plant and equipment		
At cost	511,904	439,877
Accumulated depreciation	<u>(334,518)</u>	<u>(305,361)</u>
Total plant and equipment	<u>177,386</u>	<u>134,516</u>
Motor vehicles		
At fair value	-	-
At cost	-	7,000
Accumulated depreciation	<u>-</u>	<u>(5,459)</u>
Total motor vehicles	<u>-</u>	<u>1,541</u>
Office equipment		
At fair value	-	-
At cost	215,794	200,490
Accumulated depreciation	<u>(125,091)</u>	<u>(106,071)</u>
Total office equipment	<u>90,703</u>	<u>94,419</u>
Leasehold Improvements		
At cost	254,832	254,832
Accumulated amortisation	<u>(75,308)</u>	<u>(60,777)</u>
Total leasehold improvements	<u>179,524</u>	<u>194,055</u>
Total plant and equipment	<u>447,613</u>	<u>424,531</u>
Total property, plant and equipment	<u><u>447,613</u></u>	<u><u>424,531</u></u>

Southern Basketball Association Incorporated

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Notes to the Financial Statements

For the Year Ended 31 August 2018

9 Property, plant and equipment

(a) Movements in carrying amounts of property, plant and equipment

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

	Plant and Equipment \$	Motor Vehicles \$	Other Plant & Equipment \$	Leasehold Improvements \$	Total \$
Year ended 31 August 2018					
Balance at the beginning of year	134,515	1,542	94,418	194,056	424,531
Additions	72,027	-	15,304	-	87,331
Disposals	-	(1,156)	-	-	(1,156)
Depreciation expense	(29,157)	(386)	(19,019)	(14,531)	(63,093)
Balance at the end of the year	177,385	-	90,703	179,525	447,613

	Plant and Equipment \$	Motor Vehicles \$	Other Plant & Equipment \$	Leasehold Improvements \$	Total \$
Year ended 31 August 2017					
Balance at the beginning of year	126,624	2,056	114,316	208,751	451,747
Additions	34,910	-	5,686	-	40,596
Depreciation expense	(27,019)	(514)	(25,584)	(14,695)	(67,812)
Balance at the end of the year	134,515	1,542	94,418	194,056	424,531

10 Intangible Assets

B Ball Program

Cost

5,000 5,000

Accumulated amortisation and impairment

- -

Total Intangibles

5,000 5,000

Southern Basketball Association Incorporated

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**Notes to the Financial Statements
For the Year Ended 31 August 2018**

11 Other Assets

	2018	2017
	\$	\$
CURRENT		
Prepayments	19,362	23,783
Other asset	10,781	10,781
	<u>30,143</u>	<u>34,564</u>

12 Trade and Other Payables

	2018	2017
Note	\$	\$
Current		
Trade payables	37,241	59,005
Deposits	200	-
GST payable	-	6,282
Fund raising fund	3,803	3,521
Other payables	50,332	18,604
	<u>91,576</u>	<u>87,412</u>

Trade and other payables are unsecured, non-interest bearing and are normally settled within 30 days. The carrying amounts are considered to be a reasonable approximation of fair value.

13 Borrowings

	2018	2017
	\$	\$
CURRENT		
Secured liabilities:		
Lease liability secured	16 -	4,766
Total current borrowings	<u>-</u>	<u>4,766</u>

14 Other Financial Liabilities

	2018	2017
	\$	\$
CURRENT		
Amounts received in advance	<u>39,291</u>	<u>55,136</u>

Southern Basketball Association Incorporated

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Notes to the Financial Statements For the Year Ended 31 August 2018

15 Employee Benefits

	2018	2017
	\$	\$
Current liabilities		
Long service leave	11,665	11,665
Annual leave	20,766	39,675
	<u>32,431</u>	<u>51,340</u>

16 Capital and Leasing Commitments

(a) Finance Leases

	2018	2017
	\$	\$
Minimum lease payments:		
- not later than one year	-	4,766
Present value of minimum lease payments	-	4,766

Finance leases have been paid out during the year.

(b) Operating Leases

	2018	2017
	\$	\$
Minimum lease payments under non-cancellable operating leases:		
- not later than one year	4,813	-
- between one year and five years	19,251	-
	<u>24,064</u>	<u>-</u>

Operating leases are in place for the rental of equipment and has a term between 1 and 5 years.

Southern Basketball Association Incorporated

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Notes to the Financial Statements For the Year Ended 31 August 2018

17 Financial Risk Management

The Association is exposed to a variety of financial risks through its use of financial instruments.

The Association's overall risk management plan seeks to minimise potential adverse effects due to the unpredictability of financial markets.

The Association does not speculate in financial assets.

The most significant financial risks to which the Association is exposed to are described below:

Specific risks

- Liquidity risk
- Credit risk

Financial instruments used

The principal categories of financial instrument used by the Association are:

- Trade receivables
- Cash at bank
- Trade and other payables

Liquidity risk

Liquidity risk arises from the Association's management of working capital and the finance charges and principal repayments on its debt instruments. It is the risk that the Association will encounter difficulty in meeting its financial obligations as they fall due.

The Association's policy is to ensure that it will always have sufficient cash to allow it to meet its liabilities as and when they fall due. The Association maintains cash and marketable securities to meet its liquidity requirements for up to 30-day periods. Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the ability to sell long-term financial assets.

The Association manages its liquidity needs by carefully monitoring scheduled debt servicing payments for long-term financial liabilities as well as cash-outflows due in day-to-day business.

Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 30-day projection. Long-term liquidity needs for a 180-day and a 360-day period are identified monthly.

At the reporting date, these reports indicate that the Association expected to have sufficient liquid resources to meet its obligations under all reasonably expected circumstances and will not need to draw down any of the financing facilities.

The timing of cash flows presented in the table to settle financial liabilities reflects the earliest contractual settlement dates and does not reflect management's expectations that banking facilities will be rolled forward. The amounts disclosed in the table are the undiscounted contracted cash flows and therefore the balances in the table may not equal the balances in the statement of financial position due to the effect of discounting.

Southern Basketball Association Incorporated

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Notes to the Financial Statements For the Year Ended 31 August 2018

17 Financial Risk Management

Liquidity risk

The Association's liabilities have contractual maturities which are summarised below:

	Not later than 1 month		1 to 3 months		3 months to 1 year	
	2018	2017	2018	2017	2018	2017
	\$	\$	\$	\$	\$	\$
Finance lease obligations	-	-	-	-	-	4,766
Trade payables	-	-	59,005	37,241	-	-
Other short term financial liabilities	44,398	24,886	-	-	-	-

Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in a financial loss to the Association.

Credit risk arises from cash and cash equivalents, derivative financial instruments and deposits with banks and financial institutions, as well as credit exposure to wholesale and retail customers, including outstanding receivables and committed transactions.

The Association has adopted a policy of only dealing with creditworthy counterparties as a means of mitigating the risk of financial loss from defaults. The utilisation of credit limits by customers is regularly monitored by line management. Customers who subsequently fail to meet their credit terms are required to make purchases on a prepayment basis until creditworthiness can be re-established.

Trade receivables consist of a large number of customers, spread across diverse industries and geographical areas. Ongoing credit evaluation is performed on the financial condition of accounts receivable.

Management considers that all the financial assets that are not impaired for each of the reporting dates under review are of good credit quality, including those that are past due.

The credit risk for liquid funds and other short-term financial assets is considered negligible, since the counterparties are reputable banks with high quality external credit ratings.

The Association has no significant concentration of credit risk with respect to any single counterparty or group of counterparties.

The following table details the Association's trade and other receivables exposure to credit risk (prior to collateral and other credit enhancements) with ageing analysis and impairment provided for thereon. Amounts are considered as 'past due' when the debt has not been settled, within the terms and conditions agreed between the Association and the customer or counter party to the transaction. Receivables that are past due are assessed for impairment by ascertaining solvency of the debtors and are provided for where there is objective evidence indicating that the debt may not be fully repaid to the Association.

The balances of receivables that remain within initial trade terms (as detailed in the table) are considered to be of high credit quality.

Southern Basketball Association Incorporated

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Notes to the Financial Statements
For the Year Ended 31 August 2018

17 Financial Risk Management

	Gross amount	Past due and impaired	Past due but not impaired (days overdue)				Within initial trade terms
			< 30	31-60	61-90	> 90	
			\$	\$	\$	\$	
2018							
Trade and term receivables	38,009	-	-	-	-	-	38,009
Other receivables	12,042	-	-	-	-	-	12,042
Total	50,051	-	-	-	-	-	50,051
2017							
Trade and term receivables	18,973	-	-	-	-	-	18,973
Other receivables	12,220	-	-	-	-	-	12,220
Total	31,193	-	-	-	-	-	31,193

The Association does not hold any financial assets with terms that have been renegotiated, but which would otherwise be past due or impaired.

The other classes of receivables do not contain impaired assets.

Southern Basketball Association Incorporated

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Notes to the Financial Statements For the Year Ended 31 August 2018

18 Key Management Personnel Remuneration

The totals of remuneration paid to the key management personnel of Southern Basketball Association Incorporated during the year are as follows:

	2018	2017
	\$	\$
Short-term employee benefits	114,659	107,998
Post-employment benefits	6,837	-
Termination benefits	27,000	-
	<u>148,496</u>	<u>107,998</u>

19 Auditors' Remuneration

	2018	2017
	\$	\$
Remuneration of the auditor (2018) Alan Tudor, for:		
- auditing or reviewing the financial statements	7,000	-
- other services	4,000	-
Remuneration of the auditor (2017) Hemanshu Juneja for:		
- auditing or reviewing the financial statements	-	6,700
Total	<u>11,000</u>	<u>6,700</u>

20 Contingencies

In the opinion of the Committee of Management, the Association did not have any contingencies at 31 August 2018 (31 August 2017:None).

21 Related Parties

No remuneration is received by members of the Committee of Management from the Association for acting on the committee during the year. Remuneration received or receivable by members of the Committee of Management from the Association for acting as referees, supervisors, domestic graders, consultants or in other paid capacities are paid on an arms length basis and on normal terms and conditions.

Southern Basketball Association Incorporated

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Notes to the Financial Statements For the Year Ended 31 August 2018

22 Cash Flow Information

(a) Reconciliation of result for the year to cashflows from operating activities

Reconciliation of net income to net cash provided by operating activities:

	2018	2017
	\$	\$
Profit / (loss) for the year	(67,320)	72,684
Cash flows excluded from profit attributable to operating activities		
Non-cash flows in profit:		
- depreciation	63,093	67,812
- net gain on disposal of property, plant and equipment	792	-
Other items	-	135
Changes in assets and liabilities:		
- (increase)/decrease in trade and other receivables	(17,948)	(5,011)
- (increase)/decrease in prepayments	4,421	(444)
- (increase)/decrease in inventories	5,033	(685)
- increase/(decrease) in trade and other payables	(17,475)	(41,387)
- increase/(decrease) in employee benefits	(18,909)	17,347
Cashflows from operations	<u>(48,313)</u>	<u>110,451</u>

23 Events after the end of the Reporting Period

The financial report was authorised for issue on 17 January 2019 by the Committee of Management.

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Association, the results of those operations or the state of affairs of the Association in future financial years.

24 Statutory Information

The registered office of and principal place of business of the association is:

Southern Basketball Association Incorporated
150 Tulip Street
Sandringham Vic 3191

Southern Basketball Association Incorporated

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Certificate by Members of Committee

Annual statements give true and fair view of financial performance and position of incorporated association

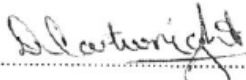
We, Peter Ryan and Dean Cartwright, being members of the Committee of the Southern Basketball Association Incorporated, certify that -

The statements attached to this certificate give a true and fair view of the financial performance and position of Southern Basketball Association Incorporated during and at the end of the financial year of the association ending on 31 August 2018.

Dated



.....
Peter Ryan (Committee Member)



.....
Dean Cartwright (Committee Member)

17-1-19.

Southern Basketball Association Incorporated

Independent Audit Report to the members of Southern Basketball Association Incorporated

Report on the Audit of the Financial Report

Opinion

I have audited the financial report of Southern Basketball Association Incorporated (the Association), which comprises the statement of financial position as at 31 August 2018, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the declaration by those charged with governance.

In my opinion, the accompanying financial report presents fairly, in all material respects, including:

- (i) giving a true and fair view of the Association's financial position as at 31 August 2018 and of its financial performance and its cash flows for the year ended; and
- (ii) complying with Australian Accounting Standards.

Basis for Opinion

I conducted my audit in accordance with Australian Auditing Standards. My responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of my report. I am independent of the Association in accordance with the auditor independence requirements of the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to my audit of the financial report in Australia. I have also fulfilled my other ethical responsibilities in accordance with the Code.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Emphasis of Matter

Without qualification to the opinion expressed above, attention is drawn to the component of revenue received as entrance fees from members and guests in the nature of cash. The Association has determined it is not practicable to establish an effective system of internal control over entrance fee income until its initial entry into its financial records. Accordingly our audit was limited to the amounts recorded in the financial records. I am therefore unable to express an opinion whether all income from entrance fees is complete.

LIABILITY LIMITED BY A SCHEME APPROVED UNDER PROFESSIONAL STANDARDS LEGISLATION

TUDOR & COMPANY PTY LTD
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385 HAWTHORN ROAD, CAULFIELD, VICTORIA 3162
PHONE +61 3 9532 8575 FACSIMILE +61 3 9523 1999
EMAIL: ADMIN@TUDORANDCO.COM.AU
ABN 56 131 989 592

Responsibilities of Management and Those Charged with Governance

Management is responsible for the preparation and fair presentation of the financial report in accordance with the Associations Incorporation Reform Act 2012, and for such internal control as management determines is necessary to enable the preparation of the financial report is free from material misstatement, whether due to fraud or error.

In preparing the financial report, management is responsible for assessing the the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Association's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Report

My objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A.T. Tudor,

Alan T. Tudor
Chartered Accountants

Dated this *17th* day of *January* 2018

Southern Basketball Association Incorporated

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For the Year Ended 31 August 2018

Disclaimer

The additional financial data presented on page 25 is in accordance with the books and records of the Association which have been subjected to the auditing procedures applied in our statutory audit of the Association for the year ended 31 August 2018. It will be appreciated that our statutory audit did not cover all details of the additional financial data. Accordingly, we do not express an opinion on such financial data and we give no warranty of accuracy or reliability in respect of the data provided. Neither the firm nor any member or employee of the firm undertakes responsibility in any way whatsoever to any person (other than Southern Basketball Association Incorporated) in respect of such data, including any errors of omissions therein however caused.

Tudor & Company Pty Ltd


.....

Alan T Tudor

Caulfield South

Southern Basketball Association Incorporated

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For the Year Ended 31 August 2018

Profit and Loss Account

	2018	2017
	\$	\$
Income		
Sale of goods	180,092	195,825
Interest income	7,964	5,750
Registration income	151,705	128,904
Scoresheet income	938,992	941,809
Outreach programs	191,003	192,775
Other income	1,697	33
SBA entry and membership	321,993	316,271
Jnr rep championship Inc.	264,425	262,726
Other basketball revenue	197,246	210,614
Total income	2,255,117	2,254,707
Less: Expenses		
Advertising and promotions	18,026	3,845
Auditors remuneration	13,500	6,700
Bad debts	9,797	1,241
Bank charges	4,478	5,085
Cleaning / rubbish removal	76,268	67,711
Computer expenses	20,597	25,529
Consulting and professional fees	65,985	5,493
Depreciation	63,093	67,812
Domestic expenses	311,762	297,843
Finance costs - interest paid	797	1,394
Filing fees	588	743
Hire / rent of plant & equipment	12,828	13,889
Internal review expenses	-	24,000
Insurance	11,030	13,265
Internet expenses	9,556	6,035
IT expenses	2,205	2,385
Annual leave	(24,284)	17,110
Long service leave	5,375	965
Motor vehicle expenses	(237)	6,510
Other employee costs	20,526	6,615
Outreach expenses	73,969	67,518
Office supplies	5,314	1,494
Payroll tax	12,172	11,270
Postage	79	553
Printing and stationery	5,420	10,900
Rent & outgoing	97,033	113,544
Repairs and maintenance	7,750	6,405
Retail- selling expenses	4,113	6,148
Salaries	816,775	765,964
Security costs	1,211	1,280
SBA scholarship fund	1,500	4,000
Staff training	1,700	-
Staff amenities	1,920	5,815

Southern Basketball Association Incorporated

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For the Year Ended 31 August 2018

Profit and Loss Account

	2018	2017
	\$	\$
Storage costs	8,615	4,736
Subscriptions	10,632	2,094
Sundry expenses	1,874	2,418
Superannuation contributions	65,570	71,084
Telephone and fax	8,153	7,212
Travel - domestic	2,124	3,631
Workers compensation insurance	8,569	10,177
Cost of sales	152,149	120,961
Sponsorship & event expenses	25,575	33,611
SEABL expenses	256,631	227,671
Jnr Rep Championship expenses	104,446	93,862
Big V expenses	26,461	35,505
Total Expenses	2,321,645	2,182,023
Other items:		
Loss on disposal of assets	(792)	-
Profit before income tax	(67,320)	72,684

Appendix 2: Direction Nominations

a. Paul Dear



It has been an absolute privilege to have served on the SBA Board since my election in 2017. It has been quite a year with the development of a new strategic plan and many difficult decisions to ensure the sustainability of the Association. I truly believe with the foundations now in place we have a bright future together. There remains much work to be done and I remain eager and energized to continue the work we have started.

In 2018 I chaired the Facilities and Infrastructure Sub-Committee which was focused on the new courts project. Significant work has been undertaken and important relationships formed with local council and state government in preparation for the project to enter the next phase.

I have had a successful career both as a professional sportsman (AFL Player – Hawthorn Football Club) and also in a business, with extensive knowledge and experience in the development and administration of elite sporting programs. I have specialized skills in the area of Sales and Technology. I currently own and run my own IT Services Company since 2010 specializing in Project Management and Business Development Services and most recently become a joint owner in a Loyalty Rewards Technology Company.

I have lived and worked in the Bayside area for over 20 years and have a strong association with SBA through my 4 children in both the domestic and Sabres programs.

Specifically my experience and expertise:

- IT background; extensive experience and understanding of current technology, both business and sports related
- Customer service focused; successful Sales background due to ability to understand and deliver to a customer's requirements.
- People Management; providing and managing supply of Project Managers and IT Service Personal to Government Departments.
- Exclusive and Extensive knowledge of how the best sporting teams and bodies in the world operate through a long association with Catapult Sports.
- Professional sporting background, understanding sports organisations from the inside out, being part of a club culture that drives success on and off the field of play, as well as an understanding of the business and governance side of sports administration.

For the SBA to be successful it must continue to embrace good governance, be completely transparent and understand and engage with its members and key stakeholders.

b. Susan Ruddock



Susan Ruddock

I need to make an early confession - despite being tall enough to possibly scrape in as a point guard, I've never actually played the game of basketball. As a parent who has grown to appreciate the game from 10 years on the sidelines, and having taken on team manager roles in domestic and representative teams, and 2 years as a domestic club coordinator of 40 teams, I have chosen to nominate for a position on the SBA Board, keen to continue the work already underway in growing and strengthening the sport across all levels, in our local community. I am an allied health clinician (Speech Pathologist) by background, but now work as the Medicolegal Clinician at Monash Health, Victoria's largest public health service, with over 16 000 staff and patient care services at 40 locations. On a daily basis, I work with staff across all levels of the organisation, and with government bodies (eg. Police, Coroner) and insurers, assisting in the investigation and management of serious incidents. As such, I would bring to this Board role, strong communication skills, an ability to work through issues in a systematic process and the capacity to engage effectively and work alongside those with diverse backgrounds, skill sets and experiences. My background in governance and reporting would also complement the culture established by the Board. In considering my vision for the SBA, with the proposed expansion to the infrastructure and provision of excellent facilities, I am keen to ensure that we also aim for excellence and to be a leader in Victoria in the programs offered for all players, coaches and referees. Utilising the current resources and expertise of those players in the Senior Elite League, to support and mentor others within the SBA would be encouraged, along with working towards enabling access to the sport of basketball for all abilities in the community. And who knows, with the introduction of 'Walking Basketball' in 2018 at the SBA, I may yet find my way on to the court.

c. Paul Scagliotti



Born and bred in the Beaumaris and Black Rock area, schooled at St Josephs (Black Rock) / St Bedes (Mentone) I was raised breathing, living and playing for clubs in the local sports community; Australian Rules football, basketball, tennis and golf. I am passionate about the Bayside area particularly the sporting clubs and the important opportunities they afford the local communities. It has been a long held personal goal to serve on the board of a league in the bayside area and return support to the sporting community that gave me so much when I was a junior and amateur sportsman many years ago. Now as an experienced sports lawyer and businessman, I know I can contribute significantly.

Having served as Special Counsel at Mills Oakley in its Corporate Advisory team, heading up the Sports Law Group, I have recently established by own firm, Sportien (a global law firm dedicated to sports, media, entertainment and technology law).

My background is as a commercial lawyer; specialising in the sports and health industries. I have been a practicing lawyer for the past 12 years and have served on multiple disciplinary tribunals in a range of sports, from local domestic competitions to national bodies, including Tennis Australia.

Whilst studying law and playing representative football, I was a part time recruiting officer for the Brisbane Lions for approximately seven years. I believe that my professional skill set will be complimentary to the already experienced SBA board whilst adding a unique perspective that will only benefit the game and clubs represented in the SBA.

My vision for the SBA is simple; to ensure that the board provide strong leadership, good governance and manage financial sustainability competently. In order to, sustainably promote and provide inclusive opportunities all members of the community, and to provide the best possible environment for all SBA players to reach their maximum potential through excellence in coaching and support whilst enhancing the sporting experience for all participants including their social / emotional and physical and mental health in a positive, enjoyable and safe environment.

Expertise

My areas of expertise include:

- Drafting and advising on commercial contracts and arrangements; including sponsorship, advertising and e-commerce agreements;
- Risk management and insurance;
- Sponsorship and merchandising agreements;
- Policy development for doping, member protection, privacy and selection;
- Development, protection and exploitation of intellectual property and broadcast rights;
- Corporate governance, constitutional structures and other board and director issues;
- Powers and obligations of boards and management committees;
- Advice on personal injury and negligence in sport;
- Advice on competition and league structures;
- Betting in sport, and related integrity issues;
- Privacy legislation and the handling of personal information;
- Advice on event and venue management including leases, club facilities and property development;

- Competition and fair trading law issues; and
- Dispute resolution, tribunals and litigation including Court of Arbitration for Sport matters.

Professional qualifications

- Bachelor of Commerce
- Bachelor of Laws
- Currently undertaking a Master of Laws specialising in Sports and Health Law
- Admitted in the Supreme Court of New South Wales
- Admitted to the High Court of Australia

Other roles and associations

- Member of Law Institute of Victoria Sports Law Committee
- Member ANZSLA (ANZ Sports Law Association)
- Member of AABHL (Aus. Assoc. of Bioethics and Health Law)
- Member of ACC (Australian Corporate Counsel)
- Member of the Law Institute of Victoria
- Member AICD (Australian Institute of Company Directors)
- Committee Member of Williamstown Football Club VFLW Team
- Member of Tennis Australia Disciplinary Tribunal